

Recruitment Business Consultant

Position: Business Consultant (Recruitment)
Location: UK Wide
Job Type: Self employed (Commission only)
Salary: Uncapped commission (OTE £72,000)
Reporting to: Recruitment Manager/Director

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About Us

Founded in 2010, Truly Independent Ltd is a national firm of experienced Independent Financial Advisers who provide a traditional method of face to face financial advice.

We are strong believers that everyone should have access to financial advice that is not governed or influenced by others. We have an extensive level of knowledge, experience and expertise, and have the freedom to research the whole market to get the best deal for our clients.

The Role

We are seeking to build and develop a team of highly motivated and experienced individuals who are able to promote our unique ethos and business model to experienced financial advisers in their specific area across the UK.

This role is a self-employed recruitment position with opportunities for personal growth and development. You will be provided with a 'contract for services' and you will be working from home and managing your own time.

Generated from our website marketing, we will be able to provide you with occasional warm leads of financial advisers considering joining our company. However you will be

primarily responsible for proactively researching, contacting and arranging meetings with experienced financial advisers yourself. You will play a key role in the growth and success of the company, delivering confidence and trust to those that you encounter while also adhering to company values and policy.

There are no set targets or set hours but you will need to be organised and astute because the more prospects you are able to meet, the more you bring on board and the more you will earn. If you work hard and have a willingness to learn about the industry, you will succeed.

The Benefits

Following an interview the right candidate will be invited to attend a comprehensive 3 day recruitment training course, which you will need to pay for. You will benefit from insight into the financial services industry from the perspective of a unique business model and delivered by Andrew Goodwin, Co-founder of Truly Independent and author of 'The Happy Financial Adviser'.

Your remuneration will be on a commission only basis based on a starting rate of £4,000 per recruit, with higher levels of £8,000 per recruit achievable for greater success.

As a self-employed Business Consultant for one of the country's leading Independent Financial Advice firms, you will be buying into:

- A thorough on boarding training programme with continual support
- A company email address, business cards and full marketing/stationery material
- Flexible working hours and the ability to work from home
- The chance to use your experience to earn a higher salary than in any employed role
- An inclusive, team orientated business that strives to succeed and stand out in the industry
- New and transferable skills
- A valuable career enhancing insight to the financial services industry
- A connection to a fantastic working environment, that encourages and supports success
- An opportunity to earn very high levels of income

Required Skills/Resources:

- A suitable place to work at home with internet access
- You will need a laptop/tablet and mobile phone, car and driving licence
- Willing to register as self-employed with HMRC
- 2 years recruitment or sales proven experience
- Able to adhere to all company compliance with a strong attention to detail
- Have a positive "can do" attitude with a proactive nature
- Have excellent communication skills and able to work with people at all levels.
- Have the ability to overcome objections and resilient to rejection
- Have a passion and desire for achieving results and exceeding your own targets.
- Have a willingness and desire to learn.
- Ability to respond quickly to recruitment leads
- Confidently be able to present our unique business model
- Able to adapt to proven recruitment methodology and sales processes
- Be familiar with advanced IT systems, social media channels and online applications
- To accurately complete all prospects details information to the required standard

If this sounds exciting and you have the financial resources to fund your training and living expenses for 3 or more months, send your CV and a brief cover letter outlining your experience and motivation for the role as soon as possible.